



# Recruiting & Interviewing Series

## Finding the Right Fit for Your Team

Help your managers fill their pipelines of qualified associate and manager candidates. Our Recruiting & Interviewing Series (RIS) program gives them the strategies and skills to build their networks and find, interview, and select the right people to meet your business and customer needs.

MOHR Retail's **Recruiting and Interviewing (RIS)** program gives retail managers the strategies and tools to find and select candidates that will magnify the leadership and support they receive to bring greater passion, motivation, and impact to the role. Participants learn how to develop your unique employment brand and build a network that makes recruiting part of every day—widening the pool of potential candidates throughout the year to position you to win the war for talent.

### Getting the Right Fit

- Elements of Success
- Candidate Profile: Talent Skills & Knowledge

### Recruiting and Interviewing Skills

- Reviewing and Interviewing Skills: Three core skills successful interviewers consistently use
- Avoid Evaluative Feedback Guidelines
- Pre-Employment Inquiry Guidelines
- Pre-Employment Inquiry Guidelines: Including guidelines for acceptable/unacceptable questions in a lawful behavioral interview

### Building a Recruiting Network

- Recruiting Best Practices Exercise and Discussion
- Recruiting Network Strategy
- Skill Practice

### Recruiting Potential Candidates

- Recruiting Potential Candidates Strategy
- Skill Practice
- Using Social Media and Technology
- Tools: Monthly Recruitment Tracking

### Selecting the Best Candidate

- Pre-Interview Preparation
- Selecting the Best Candidate
- Live Model Observation and Notes
- Interview Practice Pack
- Taking Action Commitments
- Virtual Coach Follow-up Tools

### Implementation

RIS can be delivered as a one-day stand-alone workshop or as part of a continuing education and development strategy to follow up Retail Store Leadership (RSL) or Retail Multiunit Management (RMM) training.

### Pricing

\$175.00 per person

*Facilitation by MOHR Retail:* \$3,500 plus travel and expenses

*Train-the-Trainer* certification is available to certify your internal trainers to deliver the workshop.

### Learn more

**Visit [MOHRRetail.com](https://mohrretail.com)**

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